
MANAGEMENT

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- MGT 103** **Intro to Sm Business Mgt** **3 Credits**
Environment and management of the small business enterprise, problems in initiating the business, financial and administrative control, marketing programs and policies, management of business operations, legal and governmental relationships. Prerequisite:
- MGT 201** **Principles of Management** **3 Credits**
Fundamentals and principles of management, administrative policies, objectives and procedures, and problem of organization and leadership. Prerequisite:
- MGT 280** **Negotiation/Conflict** **3 Credits**
Human Resource professionals engage in conflict resolution and negotiations while carrying out their daily duties. This course provides student with the foundation for both activities. Of special importance is the ability to deal with challenging people in difficult situations requiring the acquisition of special skill sets. Prerequisite:
- MGT 283** **Intro Human Resource Mgt** **3 Credits**
Duties and responsibilities of personnel management. Areas covered include employee needs, human relationships, orienting and training employees, benefit programs, and economics of supervision. Prerequisite:
- MGT 310** **Found of Mgt Theory/Pract** **3 Credits**
Develops the students' theoretical foundation for further study in any field involving management. Explores historical thought and the management functions of planning, organizing, directing, and controlling. Provides a practical analysis of leadership, communications, and motivation techniques. Concludes with an exploration of current management challenges and trends. Prerequisite: Must have sophomore standing or higher and have completed ENG 102.
- MGT 323** **Organiz/Interperson Behav** **3 Credits**
A study of the interpersonal relations between individuals and groups in an organizational setting. Topics include leadership styles and techniques, organizational design, communication, decision making, motivation, perception, group behavior, and coping with stress. Prerequisite: Must have sophomore standing or higher.
- MGT 367** **Human Resource Management** **3 Credits**
Analysis of the personnel policies of business enterprises. Areas of study include recruitment, selection, placement, training, promotion, morale, employee services, compensation, labor relations, and organization and function of human resource departments. Prerequisite: Must have sophomore standing or higher.
- MGT 441** **Qual Control/Problem Solv** **3 Credits**
Operational quality control and problem solving in the workplace. Prerequisite: Must have completed MATH 181 or STAT 152.
- MGT 480** **International Management** **3 Credits**
An overview of the international business environment, conditions affecting firms conducting business overseas, and the effects of a transcultural setting on each of the functional areas of business. Special emphasis on managerial functions and critical elements of the management process in a firm operating under foreign economic, technological, and political, social, and cultural environments. A major focus is on management challenges facing international organizations. Prerequisite: Must have sophomore standing or higher and have completed ENG 102.
- MGT 482** **Leadership Capstone** **3 Credits**
Drawing from all business programs of study, this course is designed to expose students to foundational theories, conceptual frameworks, and methodologies they will use throughout their careers. Based on the premise that leadership skills can be learned, students will develop a student-centered educational project of their choice to demonstrate the key aspects they have learned in the Bachelor of Applied Science in Management and Supervision. Prerequisite: Must have sophomore standing and be accepted into the Bachelor of Applied Science - Management and Supervision program and have successfully completed MGT 310 and ENG 102.
- MGT 487** **Entrepreneurship** **3 Credits**
A comprehensive study of the process of judiciously combining the various factors of production in meeting the needs of consumers in creative and profitable ways. Topics include characteristics of successful managers, starting a new enterprise, forming an entrepreneurial team, venture capital sources, and formulation of a business plan. Prerequisite: Must have completed MGT 310.