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# REAL ESTATE

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**RE 101            Real Estate Principles****4 Credits**

A general overview of the touching on a variety of topics such as escrow, title work, contracts, appraising, and listings. It is designed to give the student a basic understanding of how the business operates for 30 hours of instruction on the principles of real estate with 15 hours of instruction on agency. Can be taken concurrently with RE 103. Successful completion of RE 101 and RE 103 along with the passage of the Nevada Real Estate Exam qualifies one to become a licensed real estate salesperson in Nevada. Prerequisite:

**RE 103            Real Estate Law/Practice****4 Credits**

Includes 30 hours of instruction in real estate law including land economics and appraising, land description, financing and insurance, escrows and closings, subdivisions and developments and 15 hours of instruction on contracts. Successful completion of RE 101 and RE 103 along with the passage of the Nevada Real Estate Exam qualifies one to become a licensed real estate salesperson in Nevada. Prerequisite: